

ITIC



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established expertise



# CORPORATE PRESENTATION

[www.eurologisticgroup.com](http://www.eurologisticgroup.com)

*We anticipate your needs*

V-09 / 30-05-2023

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## FULL STYLE LETTER



## **MISSION**

We are an **Integrated Logistic Operator** company, mainly oriented to offer to our customers quality and reliable solutions, throughout a standardized unified management system, which favor a secure international maritime trade. Engage and boost specialized human talent that contribute to fulfill objectives established by the Organization. (april, 2023)

## **VISION**

To become in leaders on commercialization services as **Integrated Logistic Operator**, raising our competitiveness level to international standards, turning it into an added value to our customers. (april, 2023)

# CORE VALUES

**EURO LOGISTIC GROUP claims...**

to be recognized as a Venezuela's leader service provider

## IN THE MARKET

By being seen as a quality service provider by our customers, competitors and business partners

By continuously building our portfolio of profitable business with above market growth

## IN COST MANAGEMENT

By constantly optimizing our operation and logistic costs through first class planning and execution

## IN ORGANIZATIONAL DEVELOPMENT

By running an efficient and slim organization

By having an organization that effectively supports our business tasks and is able to cope with the challenges of today's and tomorrow's business environment

By having an organization and a culture that attracts and retain talented people and gives us enjoyment in our work

**OUR COMPANY**

# CORE VALUES

## EURO LOGISTIC GROUP VALUES

How we strive to be!



**AMBITIOUS  
AND  
COMPETITIVE**

**FAIR  
AND  
HONEST**



**RELIABLE,  
LOYAL  
AND  
HARD-WORKING**

**INNOVATIVE  
AND  
CREATIVE**



**OUR COMPANY**

# CORE VALUES

EURO LOGISTIC GROUP Leadership



EMPATHY  
AND RESPECT

PEOPLE  
DEVELOPMENT  
AS A DUTY

MOTIVATION

TRUST AND  
ACCOUNTABILITY

OBLIGATION  
TO DISSENT

LOOKING FORWARD  
HR PLANNING

LOYALTY

CLARITY  
AND DISCIPLINE

A DECISION  
IS A DECISION

FEEDBACK  
POSITIVE AND  
NEGATIVE

OUR COMPANY

# CONDUCT & ETHICS BUSINESS CODE

- 🌐 Our Code of Business Conduct and Ethics is mainly oriented to fulfill any requirement related to:
- 🌐 Integrity
- 🌐 Objectivity
- 🌐 Professional competence and due care
- 🌐 Confidentiality and Professional Behavior

It is fundamental to succeed in a highly contaminated environment. It's a very important part of our internal culture.

**Our purpose is to induce personnel behavior, capable to deter wrongdoing and promote respect among partners, authorities, providers, clients and our own people.**

**OUR COMPANY**

# BACKGROUND

In 2009, Capt. Cristian Casas acquired 100% of **EURO LOGISTIC GROUP, C.A** share package.

As the President, Capt. Casas built the entire team and organization that has been operating over +10 years. Since the acquisition, he has largely expanded the commercial scope of ELG and adequated it to the increasing needs of the local maritime sector.

**EURO LOGISTIC GROUP, C.A** is currently a service provider for MAERSK, HAMBURG SUD & others companies, with headquarters at Puerto Cabello and branch offices at Valencia, Caracas, Guanta (inside and outside port facility), Puerto La Cruz, Maracaibo, La Guaira, Cumana, Carúpano and El Guamache (inside and outside port facility).



**MAERSK**

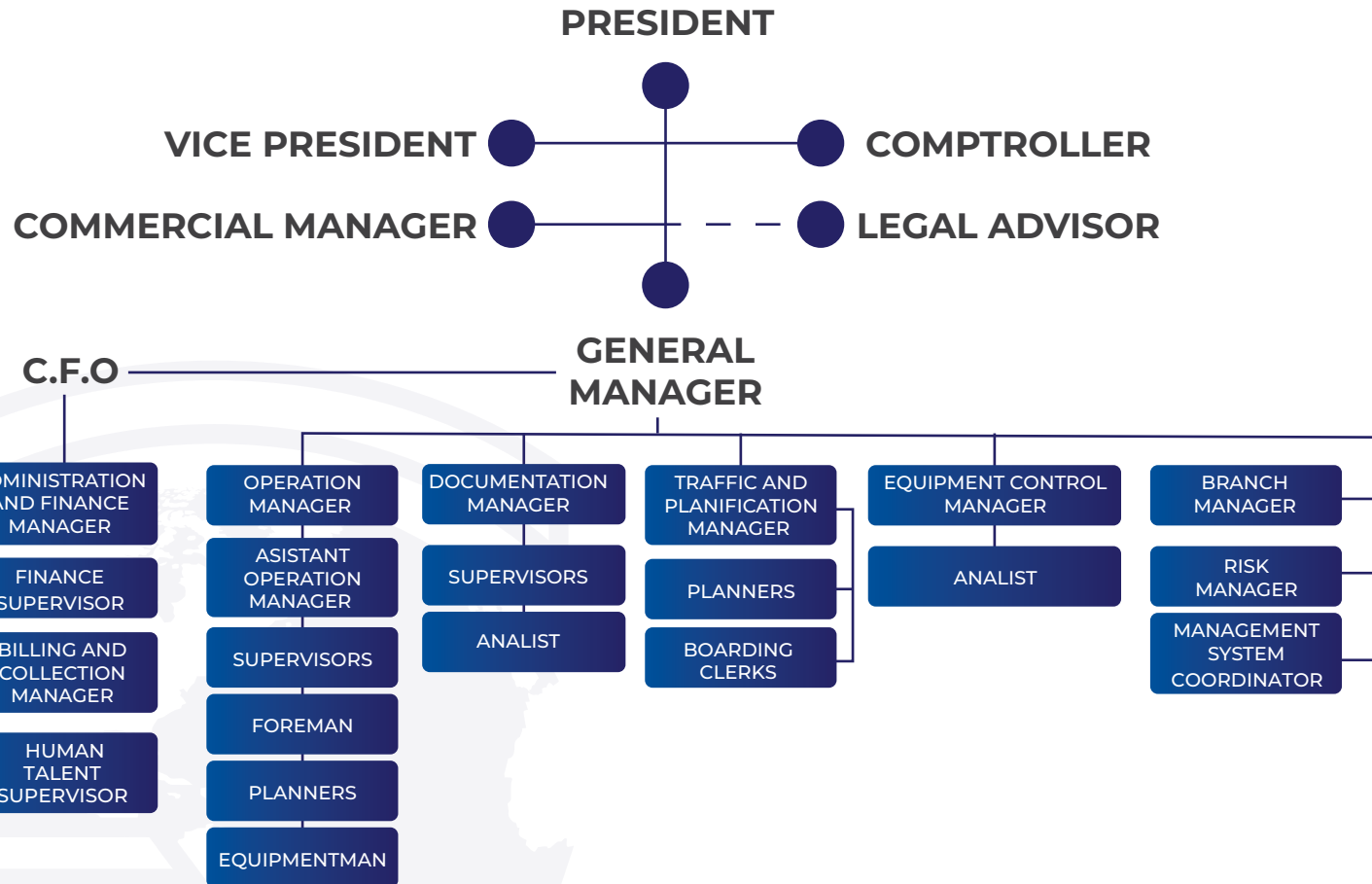


A Maersk Company

**OUR COMPANY**



# ORGANIZATION



OUR COMPANY

(may, 2023)

- 🌐 Regional Autonomy is substantial
- 🌐 Culture is strongly influenced by manager's hands-on approach, prudence and modesty
- 🌐 High level of adaptability
- 🌐 *We anticipate your needs*

# CERTIFICATIONS

- 🌐 ISO 9001 Certification (since July 2022, for Puerto Cabello's office)
- 🌐 BASC Certification (since August 2018)
- 🌐 International Insurance coverage from ITIC and TT Club
- 🌐 Cargo operations systems: Power Stow by NAVIS



OUR COMPANY

# KEY FACTORS



EURO LOGISTIC GROUP represents the state-of-the-art operations in the Venezuelan shipping sector, which provides port agency, stevedoring and trucking services at Venezuela's ports and inland locations.



First class, affordable and reliable services are being offered to our customers with shipping operations, including the Venezuelan trucking industry concentrated in the Valencia area, with high level of quality, associated with the EURO LOGISTIC GROUP's name throughout Venezuelan' business environment.



Strategically, EURO LOGISTIC GROUP, C.A is oriented to deliver Integral Logistic Services.

# OUR COMPANY

# BENEFITS

- 🌐 One single contact for the whole logistic operation.
- 🌐 First Class Quality Services
- 🌐 Logistics Cycle time reduction
- 🌐 System and process designed to meet and surpass customers expectations.
- 🌐 We are ISO 9001 & BASC certified agent and stevedores

# SERVICES



# KEY SERVICES

-  FERROUS SCRAP SERVICES
-  CONTAINER STEVEDORING
-  PROJECT AND OVER-DIMENSIONED CARGO
-  GENERAL CARGO
-  BULK CARGO
-  BREAK BULK CARGO
-  CAR CARRIERS



SERVICES

# COMPLEMENTARY SERVICES

- 🌐 Authorities transportation
- 🌐 Brokerage
- 🌐 Cargo Consolidation
- 🌐 Cargo Insurance
- 🌐 Container Yard Operations Management
- 🌐 Custom Clearance Services
- 🌐 Demurrage Invoice and Collections
- 🌐 Develop and Engineer Logistics Solutions
- 🌐 Equipment Control
- 🌐 Freight Forwarding
- 🌐 Garbage disposal
- 🌐 Mooring & Unmooring
- 🌐 Personnel transportation
- 🌐 Shipping Agent
- 🌐 Trucking Services
- 🌐 Underwater inspections and maintenance



# SERVICES

## VALUE-ADDED SERVICES

### OWNED 12 THOUSAND M<sup>2</sup> YARD

- 🌐 Fifteen minutes away from Bolivariana de Puertos and an easy access through the highway
- 🌐 24-hour operation and surveillance, lighting, a 3-meter high perimeter wall and electric fence
- 🌐 Backup Power Plant
- 🌐 Owned machinery (2 reachstacker for fulls and empties). Equipments, machinery and operators duly certificated
- 🌐 Empty containers reception, full export containers storage capability and soon AGD availability for imported commodities
- 🌐 We will adapt our schedule and time frame to your needs and requirements

### TRANSPORTATION

- 🌐 Own heavy cargo fleet based on PBL
- 🌐 Services coverage at the Central/North and Central/Western areas of the country
- 🌐 Better control of the logistics supply chain
- 🌐 Goods tracking service on board



### LOCATION



# VALUE-ADDED SERVICES

## BENEFITS TO THE LINE

- 🌐 Fifty (50) days of storage vs. the 10 days usually granted by Bolipuertos
- 🌐 A proper inspection process for dry container, refrigerated container and chassis has been developed based on IICL's benchmarks practices.
- 🌐 Damaged containers repair. We guarantee the repairs and shipment of the units under cargo worth its conditions
- 🌐 Maintenance and preparation of PTI for empty reefers for export Legal security frame for your assets
- 🌐 Two side lift machines (minimum) always available
- 🌐 Container management system, with EDI transmission
- 🌐 International insurance policy
- 🌐 Our rate includes drayage service from the warehouse to Bolipuertos and vice versa, if necessary (15 trucks available)
- 🌐 We can also offer other services, such as ground transportation, genset service and power pack (30 shots)



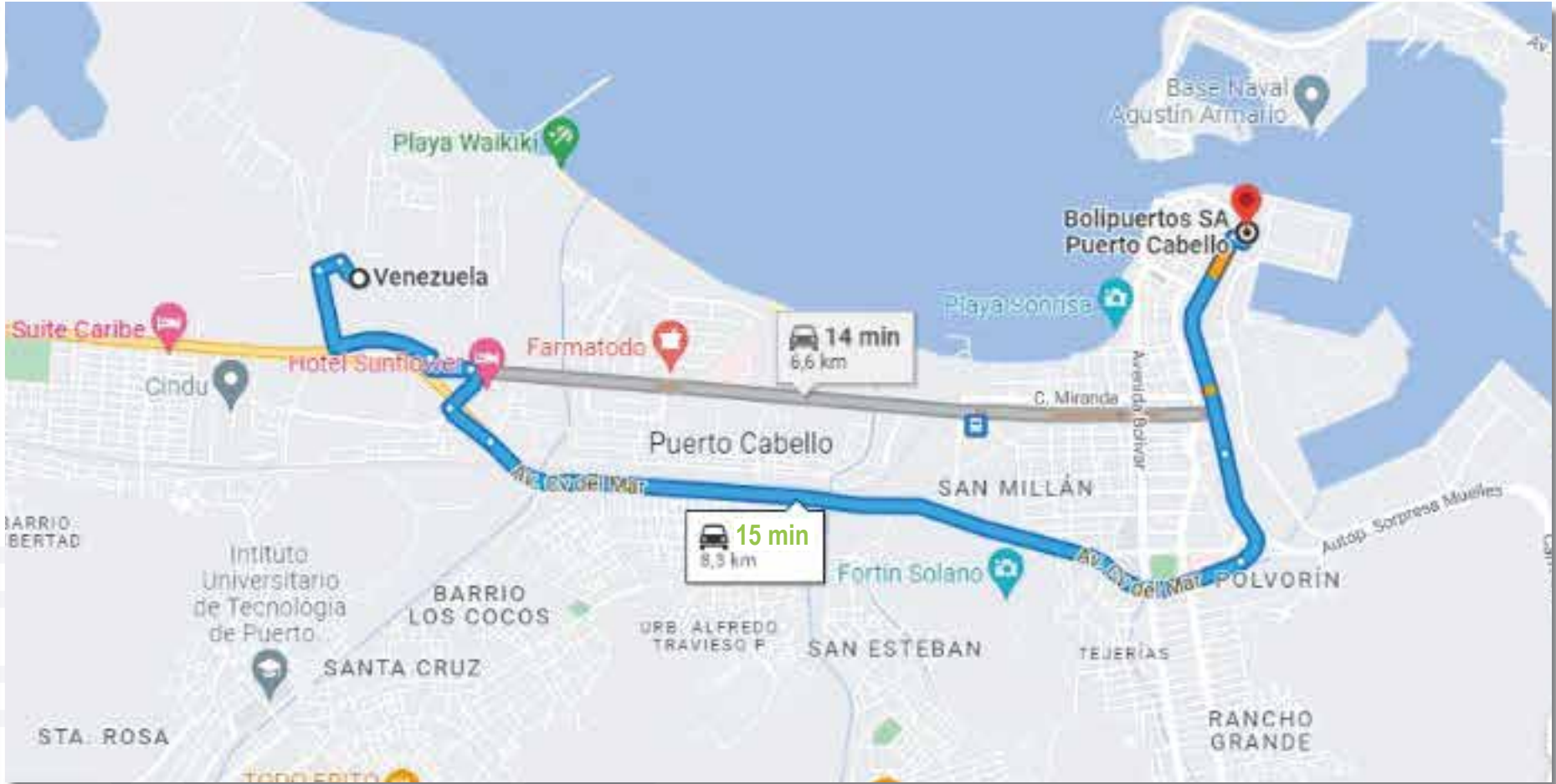
SERVICES





# VALUE-ADDED SERVICES

# SERVICES



ROUTE

# SUPPORT ACTIVITIES

- 🌐 Permanent contact with Master, Officers and vessel´s crew through bilingual personnel.
- 🌐 Management and Damage Administration.
- 🌐 Additional machinery supply (Reach stackers) to support import cargo reception, drayage, MTY's dispatch, in order to assure operational flow.
- 🌐 24/7 logistic support to the National Guard on export cargo and drug inspections.
- 🌐 Pilots liaison for berthing services.
- 🌐 Logistic support at yard, for effective cargo reception.
- 🌐 Cargo document validation services, provided alongside.

SERVICES



# ASSETS & ADVANTAGES

- 🌐 Multiple locations. ELG counts with offices at Puerto Cabello (Headquarters) with continuous power supply and additional offices at Valencia, Caracas, Maracaibo, La Guaira, Guanta and El Guamache
- 🌐 Highly qualified and trained staff with an average of 15+ years of experience on the field
- 🌐 Certified shipping and maritime agent at venezuelan ports by endorsed by Venezuelan Authorities
- 🌐 Assets: 4 reach stackers, 6 jumbos, 4 fork lifts, 20 specialized scrap containers, 4 hoppers and clamshells, 40 trucks, 50 chassis, 10,000 square meters yard. Stevedore equipments for containers, bulk cargo, ferrous scrap, general cargo and break bulk cargo.
- 🌐 Owned container yard (12,000 square meter) nearby port facility.

SERVICES



# ADDRESS

CALLE PLAZA C/C BERMÚDEZ, CENTRO COMERCIAL SIDERAL NIVEL MEZZANINA, LOCALES M-02, M-04, M-05. PUERTO CABELLO- ESTADO CARABOBO-VENEZUELA.

# PHONES

+58 (242) 3617821/ 3613545/ 3613444/ 3615623  
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# WEB

[www.eurologisticgroup.com](http://www.eurologisticgroup.com)

# STAFF

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FULLY STYLE LETTER

**CON CAPACIDAD EVALUADA**  
(SYSTEM FOR THE CERTIFICATION OF FIRMS OF ASSESSED CAPABILITY)

**SISTEMA PARA LA CERTIFICACIÓN DE FIRMAS**

REF: J400000037-0



N° 9001-905-31-07-2022  
 Fecha de certificación / Certification date: 2022-07-29  
 Fecha de renovación / Recertification date:  
 Fecha de expiración / Valid until: 2025-07-28  
 Fecha de modificación / Modification date:

El Fondo para la Normalización y Certificación de la Calidad (FONDONORMA),  
 a través de su Gerencia de Certificación, certifica que:  
*The Fondo para la Normalización y Certificación de la Calidad (FONDONORMA),  
 through its Certification Management, certifies that:*

**EURO LOGISTIC GROUP, C.A.**

Localizada en / Located in:  
 Calle Plaza C/C Bermúdez, CC Sideral, Nivel Mezzanina, Local M-02, M-03, M-04, M-05, Sector Casco Central,  
 Puerto Cabello, Edo. Carabobo, Venezuela

Tiene establecido y mantiene un Sistema de Gestión en conformidad con los requisitos de:  
*Has implemented and maintains a Management System in accordance with the requirements of:*

Norma Internacional ISO 9001:2015	International Standard ISO 9001:2015
Sistemas de gestión de la calidad —	Quality management systems —
Requisitos	Requirements

Para la(s) línea(s) de bienes o servicios indicada(s) a continuación:  
*For the following line(s) of goods or services:*

Servicios de operador portuario y agente naviero	Port operator and shipping agent services
---	--

Este certificado se otorga sujeto al correspondiente Contrato de Servicio de Certificación  
*This certificate is granted subject to the corresponding Certification Contract*

Este certificado es válido al momento de su emisión.  
*This certificate is valid at the time of issue.*  
 La validez de este certificado está sujeta al cumplimiento de auditorías anuales de certificación.  
*The validity of this certificate is subject to the performance of annual certification audits.*

La continua validez de este certificado puede verificarse a través del correo electrónico: info@certificados@fondonorma.org.ve  
*The continued validity of this certificate can be verified by email at: info@certificados@fondonorma.org.ve*

Lic. Fabián Ugas  
 Director General / Director General

Miembro de



Building  
Trust  
together

Certificate

FONDONORMA has issued an IQNET recognized certificate that the organization

**EURO LOGISTIC GROUP, C.A.**

Calle Plaza C/C Bermúdez, CC Sideral, Nivel Mezzanina, Local M-02, M-03, M-04, M-05,  
 Sector Casco Central, Puerto Cabello, Edo. Carabobo, Venezuela

has implemented and maintains a

**Quality Management System**

for the following scope:

**Port operator and shipping  
agent services**

which fulfils the requirements of the following standard

**ISO 9001:2015**

Issued on	2022-07-29
First issued on	2022-07-29
Expires on	2025-07-28

Registration Number: **VE-9001-905-31-07-2022**

Alex Storchikov  
 President of IQNET

Fabián Ugas  
 General of FONDONORMA

*This attestation is strictly linked to the IQNET Member's registration certificate and shall not be viewed as a conclusive document.*

**IQNET Members:**  
 AENOR Spain, AFNOR Certification France, ARCEB Portugal, CCC Cyprus, CISO Iran, CQC China, COM China, CQS Qatar, DQS Germany, DEKRA Germany, DQS Holding GmbH Germany, EAGLE Certification Group USA, FCAV Brazil, FONDONORMA Venezuela, ICONTEC Colombia, ICS Serbia, ICS International Inspection Certification Co. Vietnam, INTECO Czech Republic, IRAM Argentina, JGA Japan, KFO Korea, LSGA Bulgaria, NERTEC Greece, MSZT Hungary, Nemko AS Norway, NSAI Ireland, NYCE-SIGE Mexico, PCBC Portugal, Quality Austria Austria, TQF Taiwan, ULIS India, UNI-CERT Italy, VCA Netherlands, VDA Germany, VDAI Germany, TCF Taiwan, YLIS India.

**CERTIFICATION ISO**



BUSINESS ALLIANCE FOR SECURE COMMERCE

## World BASC Organization

Certifies that:  
Certifica que:

### EURO LOGISTIC GROUP, C.A.

Calle Plaza C/C Bermúdez. Centro Comercial Sideral. Nivel Mezzanina  
Local. M-02, M-04, M-05. Puerto Cabello – Carabobo.

Has been audited and approved based on the BASC International Norm and Standards,  
Version 6-2022, in Line with C-TPAT Minimum Security Requirements, under Standard No. 6.0.1.

Scope: Port Operator and Shipping Agent in the City of Puerto Cabello, Venezuela.

Ha sido evaluada y aprobada con respecto a la Norma y Estándares Internacionales BASC  
Versión 6-2022, alineado con Requerimientos Mínimos de Seguridad C-TPAT, bajo el Estándar No. 6.0.1.

Alcance: Operador Portuario y Agente Naviero en la Ciudad de Puerto Cabello, Venezuela.

This certificate is subject to continued compliance with the BASC International Norm and  
Standards pertinent to the certified company.

Esta aprobación está sujeta al cumplimiento continuo de la Norma y Estándares Internacionales  
BASC correspondientes a la empresa certificada.

Certification / Certificación N° VENCAR00041-1-5

Issued/Expedición: 2022-08-23



Expires/Vencimiento: 2023-08-23

*E. Erik Moncayo*

Erik Moncayo  
Director Ejecutivo  
World BASC Organization

*Ruben Argenis Castillo Oropeza*

Ruben Argenis Castillo Oropeza  
Presidente Junta Directiva  
BASC Venezuela

*Sadianny Carolina Pinto Fragoza*

Sadianny Carolina Pinto Fragoza  
Director Ejecutivo  
BASC Venezuela

Security Code WBO:

52460

# CERTIFICATION BASC



***We anticipate  
your needs***